

Application for Irrevocable Documentary Credit (DC)

To : HSBC Continental Europe, Italy

Documento di sintesi a fini di trasparenza bancaria/Summary Sheet for the purpose of Italian banking transparency regulations.

SERVICES CHARGES	
Descrizione delle spese/ Charges description	Valuta/Costo Currency/Cost
Commissione di Emissione/ <i>Issuing fee</i>	<input style="width: 80px; height: 20px;" type="text"/> commissione per Lettere di credito ristrette a banche del gruppo HSBC. <i>I fee for DC issuance restricted to HSBC Group banks.</i> Minimo / <i>Minimum:</i> <input style="width: 80px; height: 20px;" type="text"/> <input style="width: 80px; height: 20px;" type="text"/> commissione per Lettere di credito liberamente negoziabili o ristrette ad altri istituti di credito. <i>I fee for DC issuance freely negotiable and restricted to other banks (no HSBC banks).</i> Minimo / <i>Minimum:</i> <input style="width: 80px; height: 20px;" type="text"/>
Commissione di modifica/ <i>Amendment fee</i>	<input style="width: 100%; height: 20px;" type="text"/>
Commissione di utilizzo/ <i>Utilisation fee</i>	<input style="width: 100%; height: 20px;" type="text"/>
Commissione di accettazione/ <i>Acceptance fee</i>	<input style="width: 100%; height: 20px;" type="text"/>
NOTIFICATION CHARGES	
Descrizione delle spese/ Charges description	Valuta/Costo Currency/Cost
Spese postali/ <i>Posting fee</i>	<input style="width: 100%; height: 20px;" type="text"/>
Costi per invio di comunicazioni a mezzo SWIFT/ <i>Swift charges</i>	<input style="width: 100%; height: 20px;" type="text"/>
STAMP DUTIES AND TAXES	
Descrizione delle spese/ Charges description	Valuta/Costo Currency/Cost
Tasse, imposte di bollo e altre spese <i>Taxes, stamp duties and other expenses</i>	Come da tariffe applicabili/ <i>As per applicable tariffs</i>

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(* Denotes a mandatory field)

This is an application for the trade service(s) specified below. Please complete the required information and provide any instructions related to the trade service(s).

<p>2.1 Applicant Name* <i>(the Customer)</i></p> <input type="text"/>	<p>2.2 Applicant Address*</p> <input type="text"/>
<p>2.3 Applicant Contact Person*</p> <input type="text"/>	<p>2.5 Import Account No. <i>(if known)</i></p> <input type="text"/>
<p>2.4 Applicant Tel*</p> <input type="text"/>	

<p>3.1 Beneficiary Name*</p> <input type="text"/>	<p>3.2 Beneficiary Address*</p> <input type="text"/>
<p>3.3 Beneficiary Contact Person*</p> <input type="text"/>	<p>3.5 Beneficiary Email / Fax</p> <input type="text"/>
<p>3.4 Beneficiary Tel*</p> <input type="text"/>	

<p>4.1 DC Currency*</p> <input type="text"/>	<p>4.3 Currency and DC Amount* <i>(in words)</i></p> <input type="text"/>
<p>4.2 DC Amount*</p> <input type="text"/>	

<p>4.4 Expiry Date</p> <input type="text" value="DDMMYYYY"/>	<p>4.5 Place of Expiry*</p> <input type="checkbox"/> Country of Beneficiary / <input type="checkbox"/> Country of Applicant
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<p>4.6 Allowance in DC value +/- %*</p> <input type="text"/>	<p>4.7 Allowance in Qty +/- %*</p> <input type="text"/>	<p>4.8 Confirmation*</p> <input type="checkbox"/> Yes <input type="checkbox"/> No
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<p>4.9 Partial Shipments*</p> <input type="checkbox"/> Allowed / <input type="checkbox"/> Not Allowed	<p>4.10 Transhipments*</p> <input type="checkbox"/> Allowed / <input type="checkbox"/> Not Allowed	<p>4.11 Drafts Required*</p> <input type="checkbox"/> Yes <input type="checkbox"/> No	<p>4.12 DC availability*</p> <input type="checkbox"/> Restricted / <input type="checkbox"/> Freely Negotiable
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4.14 DC availability and Tenor*

At Sight by Sight Payment / By Negotiation
 At Maturity by Deferred Payment By Acceptance By Negotiation

Tenor at Days from Sight Shipment Date Invoice date

Other

4.15 Period for presentation of documents*

Documents to be presented within days after the date of shipment but within the validity of the DC.

Other *(please specify)*

<p>5.1 Advising Bank SWIFT code <i>(if known)</i></p> <input type="text"/>	<p>5.3 Advising Bank Address</p> <input type="text"/>
<p>5.2 Advising Bank Name</p> <input type="text"/>	

If no details are provided in section 6 (above) then HSBC will choose the Advising Bank for the Customer

6. Description of Goods* *(please summarise, specific details are not required)*

GTRF-IT-DC-001-Nov20

7.1 Place of Taking in Charge/Receipt <input style="width:100%; height: 20px;" type="text"/>	7.5 Incoterms* <input type="checkbox"/> EXW <input type="checkbox"/> FCA <input type="checkbox"/> FOB <input type="checkbox"/> CFR <input type="checkbox"/> CIF <input type="checkbox"/> CPT <input type="checkbox"/> CIP <input type="checkbox"/> DDP <input type="checkbox"/> Other								
7.2 Departure Port /Airport of Departure* <input style="width:100%; height: 20px;" type="text"/>	<input style="width:100%; height: 20px;" type="text"/>								
7.3 Destination Port /Airport of Destination* <input style="width:100%; height: 20px;" type="text"/>	Place* <input style="width:100%; height: 20px;" type="text"/>								
7.4. Place of Final Destination/Place of Delivery <input style="width:100%; height: 20px;" type="text"/>	7.6 Latest date of Shipment* <table border="1" style="width:100%; text-align: center; border-collapse: collapse;"> <tr> <td style="width: 12.5px; height: 20px;">D</td> <td style="width: 12.5px; height: 20px;">D</td> <td style="width: 12.5px; height: 20px;">M</td> <td style="width: 12.5px; height: 20px;">M</td> <td style="width: 12.5px; height: 20px;">Y</td> <td style="width: 12.5px; height: 20px;">Y</td> <td style="width: 12.5px; height: 20px;">Y</td> <td style="width: 12.5px; height: 20px;">Y</td> </tr> </table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		

Documents required*
8.1 Signed commercial invoice in originals copies

8.2 Packing List in originals copies

8.3 **For shipment by sea**, full set of original clean "On Board"
 bills of lading or multimodal or combined transport document made out to
 the order of shipper and endorsed in blank; or the order of
 marked: "Freight Prepaid or Collect" and "Notify"
8.4 **For shipment by air**, original Air Waybill marked "For the consignor/shipper" signed by the carrier or his agent, marked:
 "Freight Prepaid or Collect", showing flight number and date of despatch of goods,
 consigned to:
 and Notify
8.5 **Road, Rail or other** transport document (please provide details of the other transport document(s) below (9.10), if the transport documents are to be blank endorsed, state "blank endorsed")

8.6 **Marine/** **Air Insurance Policy** or certificate in negotiable form and blank endorsed for full CIF/CIP value
 plus % covering (10% minimum) Additional Clauses
 Institute Cargo Clauses -((A)/ Air)
 Institute War Clauses - (Cargo/ Air Cargo)
 Institute Strikes Clauses -(Cargo/ Air Cargo)

 warehouse to warehouse cover, evidencing claims payable at destination in the currency of the DC.

8.7 **Beneficiary's certificate** certifying that one set Original or Copy(ies) of shipping documents has been sent to applicant within day(s) after shipment.

8.8 **Certificate of Origin in** originals copies
 Stating the place of origin issued by
 Form of certification GSP Form A

8.9 **Inspection Certificate**
 Issued by
 Certifying
8.10 Additional Conditions / Other Documents required

9. Charges* Debit our account number

- Applicant/ Beneficiary to pay overseas charges Applicant/ Beneficiary to pay confirmation charges
- Applicant/ Beneficiary to pay foreign bank charges
- Applicant/ Beneficiary to pay country of issue charges

10. Settlement Instruction* (if applicable)

 Account Debit. Debiting to account number

- Loan.** Drawing a buyer loan for days
- set date
- Maximum allowable term period

Currency Conversion HSBC FX contract number(s) to be used for foreign currency exchange transactions

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

Date

Print Name

Print Name

Authorised Signature(s) (signed in accordance with the bank mandate)

Pursuant to, and in accordance with, Article 1341 of the Italian Civil Code, by signing this application the Customer expressly accepts Clauses 3.4, 3.8, 4.4, 4.11, 7.2, 10, 11, 18.2, 20.2, 20.5, 21.2, 22, 23.2, 24.1, 24.3, 24.6 and 24.11 of the Standard Trade Terms and Clause 2.2 of the Country Conditions for Italy.

Signed for and on behalf of the Customer:

Date

Print Name

Print Name

Authorised Signature(s) (signed in accordance with the bank mandate)